

## **My Dance Card**

My Bio GAINS **Top Profile -Contact Spheres** Top Profile - What I can help Power 1-1

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### **Shruthi Bharadwaj Co-Founder** MERP MEDIA



l am	Shruthi Bharadwaj
<b>Business Name</b>	MERP MEDIA
Location	Jayanagar, Bangalore(Native Bangalorean)
<b>Previous Job</b>	Digital marketer for 14 years in total
My burning desire	To make Merp media , a national agency
Something no-one knows about me	I can write in both hands, I'm an ambidextrous
Key to success	There is no plan-b











### **My GAINS**

#### Goals

- Growing my network
- Work with big ideas
- Be on TED Talks

#### Accomplishments

- Successfully served clients
- Scaling up our company

#### Interests

- Branding Psychology
- Adventure Sports
- Traveling
- Photography



#### Skills

Action taker • Decision making • Business Setup support • Objection handling • Negotiation • Upsell • Cross sell • Consumer Psychology • Brand Psychology • Brand Strategy • Business Strategy • Team management • Time management • Sales • Branding • Strategy • Creative • Interpersonal • Cognitive • Analytical • Kinesthetics • Training • Negotiation • Brand Marketing • Market Research • Leadership Development • Corporate Training • Public Speaking • Brand Consulting • Advertising • Strategic Planning • Sales Process • Sales Presentation • Media Strategy • Cx Acquisition • Brand Awareness • Strategic Planning • Problem Solving • Public Speaking • Cx Experience • Branding & Identitiy • Packaging Design • Luxury Brand Marketing • Networking • Leadership • Marketing Communication • Account Management • Business Development • Cx Satisfaction • Writing • Market Planning • Creative Problem Solving • Marketing Campaign Plans • Cx Conversion

### **Tops Profile**

#### Ideal Referral - Categories

- Jewellery, • E-commerce Startups -Clothing, Accessories, Home Decor, Kitchen, Pets, Beauty, Health, grocery, Sports, Fitness, bags, toys, baby products, car, motorbike)
- Service Sectors Architects, Interior, Consultants, Travel Agencies, Car service/showrooms, HR, Videographer, Makeup Artists, Bakery, Bridals
- Health & Wellness -Doctors, Chiropractor, Paediatric, Gynec, Nutritionist, Surgeons, Psychotherapist, Speech therapies, Veterinary, Cosmetics & Skincare, Image consultant, Jeweller, Personal Trainers, Yoga,

#### How Can You Qualify Referrals for Shruthi?

1. Mid or medium Companies looking to scaling up their business

2. Businesses looking to brand or re-brand or reposition.

3. Business/owners looking for personal branding

4. Instagram MArketing (We create concepts, script, shoot, edit, manage and get more visibility) 5. One who wants to generate leads from platforms like Google Ads, Meta Ads etc

6. E-commerce or product companies to enhance their packaging 7. Business owners looking to curate their Customer Experience

#### Ideal Referrals - Partner

- Charted Accountants
- Website Developers
- Print Advertising
- Financial Advisors
- Business Loan Advisors
- Investment consultants
- Event Planners
- Communities and networking organisers
- Certificate providers like FSSAI, Agents
- HR of mid sized companies

#### What Is Not A Good Referral for Shruthi?

- Low budgets
- Doesnt understand the market spends
- Cannot commit a long term
- Just curious
- Not flexible or not willing totake risk
- Doesn't understand the importance of brands and asking for just a logo
- Not serious
- If not a decision maker

### **Power 1-1 My Contact Sphere**

#### I can help you connect you to

- E-commerce Business owners
- Photographers
- Event Managers
- Real Estate/Construction
- Business owners from various sectors
- Karnataka MSME
- Startup TN
- B2B Tech, Softwares
- Travel Agency
- Karate Federation

#### Key contact spheres not yet in our chapter

• Generator Dealer, Caterer, Modular Furniture Printer, Pest Control, supplier, Electrical contractor, Steel supplier, Hotel Owner, Plumbing contractor, Advertising Agency

#### Last 10 Customers

- 1. SAY Yoga (Social Media Management)
- campaign)
- 3. Pepperfry RR Nagar, Nagarbjavi Sales Training
- 4. Gleegal Genz Jewelry brand Complete branding, packaging
- 5. My Chaicorner(Unit of Chaipoint) Marketing strategy, Ads for franchise outlets, graphic designs, social media posters
- 6. Girlush (Unit of A1 Chips) Marketing Strategy, Ads for Franchise Outlets 7. Interiorize - Google Ads Campaigns
- 8. JET SET MOVE Visa agency Complete branding
- 9. FreshGoBite Goli Soda Complete branding, packaging
- 10. Pure Creamium (Vijayam) Ice creams Complete branding, packaging
- 11. Balaji Stonecrete Social media management
- Repositioning
- 13. MercSat Stock Market Meta Ads
- 14. Prameya Health (Unit of Garbhagudi IVF) Designs and PPTs
- 15. Aerigs CCTV Social Media Posters

2. NIECCE - National Institute of Early child care & Education(Lead generation

12. IndicBhoomi - Genz clothing brand - Social media management, Brand

### **Tops Profile** Top product



#### **PERFORMANCE MARKETING**

- Google Ads.
- Facebook/Instagram Advertising.
- YouTube & Display Ad



#### **BRANDING & STRATEGY**

- Get your Business re-imagined with fresh Brand Strategy.
- Research and Insights.
- Logo and Naming, Packaging.



#### **ORGANIC MARKETING**

- Search Engine optimization
- Social Media Marketing
- Content Marketing



#### **CONTENT CREATION**

#### **INFLUENCER MARKETING & PR.**



#### **DESIGN & DEVELOPMENT**

Websites Mobile and Web Apps • Customized software's & Applications.

• Video Creation. • Audio/VO/Music Creation. • Imagery and Graphical Content.

• We promote your brands with APT influencers in your niche and drive relevant traffic. • Digital Press Releases.

#### How are we different?



**USP : To Team Members** 

We are a modern people company with no strict rules! No Timing Restrictions (Flexible work hours), No Dress Code , No Gender/Racial Bias, No academy-biased We don't ask what's your background, where you come from or what certificates you hold or even how many backlogs do you have. We respect talented individuals and creativity. We believe every individual has talent and we optimise to their best.

#### **USP : To our Clients**



Best Value for Money & Time Invested. Stonking their growth Scale.

#### **USP : To our Competitors**

Yes, we love them too and constantly give them a run for their money.

#### The Vision



We believe vision as a short term thing – At this point we aim to give top notch quality service to our clients in Bangalore.

#### The Mission

Very simple, creating Merp Media in to an agency in National Scale.

#### **Company profile**

Merp Media is a New Age digital Marketing Agency. We excel in all modules of Digital Marketing. Starting from creating websites, Brand awareness, maintaining online presence & paid ads which is our secret sauce to bring businesses to any business.



22 Pax overall including, Full time Team Members, Remote, Freelancers and Interns.

#### **Achievements**

- 100 % client satisfaction.
- 85 + projects delivered.



- Started with a single laptop from a small room in an apartment to a smaller shoebox office, and currently we are in heart of the city Jayanagar, presence in two cities. And all that is, totally bootstrapped without external money.
- Stable Growth
- Clients ( no of clients ) : 85+



### **Shruthi Bharadwaj**

### Co-Founder **MERP MEDIA**

#### Shruthi.bhwj@gmail.com / 9591961505

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what you get



website

# profits@merpmedia.com

instagram

e-mail

